

# Estates and Resources Review

---

## Cornwall Council

CORMAC is the civil engineering contracting arm of Cornwall County Council. They required a review of their organisational structure and systems relating to project delivery. This was intended to look for any improvements in their commercial performance thus making them more competitive in the open market. CORMAC believed they would benefit from more formalised procedures in some areas but acknowledged that a review of current processes would first need to be undertaken to ensure that a holistic approach was taken to organisational and process change.

|                         |                                 |
|-------------------------|---------------------------------|
| <b>Client</b>           | Cornwall Council                |
| <b>Project Title</b>    | Estates and Resources Review    |
| <b>Client Sector</b>    | Local Authority                 |
| <b>Service Provided</b> | Organisation Performance Review |

### Our Role

---

Provelio was appointed to manage the review of CORMAC's current organisation structure and systems adopted to deliver projects with a view to identifying any recommended changes. Provelio identified that key areas for review divided into two main functions, commercial and operational including the interface between the two. Provelio's approach was twofold; investigating existing formal systems and processes through reviewing paperwork and IT; investigating the effectiveness of existing formal and informal systems including gaining an understanding of business objectives and personal goals and aspirations through the semi-structured interviewing of key managers of the commercial and operational teams. This comprehensive process allowed Provelio to explain the reasoning behind the changes put forward and propose a clear strategy to allow CORMAC to deliver their business objectives more effectively with a detailed set of recommendations and an action plan for implementation.

### Client Benefits

---

Provelio followed a rigorous, structured and comprehensive process applying MSP principles based on detailed investigation and analysis to provide CORMAC with a clear strategy and action plan to allow them to achieve their desired business improvements.